

Enotria&Coe

New Producers

February 2023



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| **New Producers** | 



Champagne A. Robert



Champagne, France | Founded in 1722

The first deed for this property in Fossoy (in the far west of the Vallée de la Marne) dates back to 1722. Since then, every generation of the family managing the property has been called "A. Robert": Arnaud Robert has been managing the estate since 2000, inheriting the family traditions from his father Alain and his grandfather André before him.

This is a true grower Champagne in the broadest sense of the phrase; all grapes used to make their wines are grown in one of the family's 68 different plots, which are spread across the Marne Valley and the Côte des Blancs. The house style tends towards the drier end of permitted sugar ranges, with an unusually high proportion of the blend coming from reserve wines (up to 40%). Arnaud is committed to sustainability and has already achieved the Haute Valeur Environnementale (HVE) Level 3.

WHAT DOES THIS ADD TO OUR PORTFOLIO?

Champagne A. Robert adds a grower Champagne to our portfolio; a Meunier-dominant blend. Though often considered the region's 'workhorse' grape, it is finding a growing fanbase for the round fruit and bright acidity it brings to wines. This is a well-priced alternative to Brut NVs by Grand Marques.

About the winemaker

Arnaud Robert is the latest generation of A. Roberts to look after this family-owned grower Champagne producer, taking over the estate in 2000. In the last two decades, Arnaud has implemented thorough changes in vineyard management, mainly to bring to life his commitment to sustainability.

Arnaud's winemaking philosophy is to find the delicate point of equilibrium between "la Terre (earth, land, soil), les Hommes (man), le Temps (time)".

Try these wines if you like...

Gramona, Telmont



Introduction to the range



Alliances No. 16 Brut (L27261NV)



Alliances No. 16 Brut Rosé (L27361NV)

Mayfield Vineyard



Mayfield
VINEYARD

Orange, New South Wales, Australia | Founded in 1998

The Mayfield estate was originally granted to explorer William Charles Wentworth as a thank you gift from the Governor of New South Wales. The land was used for livestock until the Thomas family first planted vines in 1999. This is one of the highest vineyards in Orange, between 880-970m, which makes it well-suited to the cool climate varieties the Thomases planted: Chardonnay, Pinot Noir, Sauvignon Blanc and Riesling. The Eastham family bought the 91 hectares of Mayfield in 2021, and soon after brought in award-winning viticulturist, Charles Simons. Simons is known for his data-driven, minimal intervention vineyard management. He says, "The ethos of the viticulturist is that the more footsteps, as opposed to tractor tracks, in the vineyard the better. Some of our premium vines will be touched by a human five to six times per year. We aim to do the right thing once, at the right time. Technology helps us achieve this."

In the Easthams' first vintage, their Sophie's Godmother Sauvignon Blanc was featured in Matthew Jukes 100 Best Australian Wines 2022, suggesting this small winery is destined for great things.

WHAT DOES THIS ADD TO OUR PORTFOLIO?

Mayfield is the first producer from Orange in the E&C portfolio. Although a small sub-region of New South Wales, it has acquired an excellent reputation in the last decade owing to its altitude. Mayfield offers wines from classic grape varieties grown in an emerging wine region, making a strong contender for by the glass listings.

About the winemaker

Drew Tuckwell has 30 years' experience of winemaking in McLaren Vale, the King Valley, Mudgee, Chianti Classico and Champagne. Drew cut his teeth working at Brokenwood, in the Hunter Valley, and then studied at the University of Adelaide. In addition to winemaking, Drew has worked across the wine industry in PR, retail, judging and writing. Drew has won the Working With Wine Fellowship from Negotiants Australia and also the GT Wine Magazine New Writer Award.

Try these wines if you like...
Silver Lining, Kooyong, Seresin



Introduction to the range



Eighteen Fifteen Chardonnay (L4380122)



Backyard Riesling (L4370122)



Sophie's Godmother Sauvignon Blanc (L4360122)

Bodega Cerrón

Jumilla, Spain | Founded in 2004

The Cerdán family has managed this land since 1895, and the family portraits on the labels of all their wines are a nod to this family tradition. But when Juan José and Carlos Cerdán's parents made the decision to break away from the local cooperative, it gave them entirely new levels of creative control over expression of their high quality Monastrell fruit.

The family were early pioneers of organic practices, as they became the first certified organic vineyard in Jumilla in 1995, while still selling their fruit to their local cooperative.

All wines are now micro-vinified from single vineyards, and each parcel is carefully matched to different types of oak or amphora ageing vessels. Their vineyards sit at the highest point of Jumilla up to 1,000m altitude, exposing them to extreme diurnal variation.

WHAT DOES THIS ADD TO OUR PORTFOLIO?

Bodega Cerrón adds an innovative take on Monastrell at all price points.

About the winemakers

Brothers Juan José and Carlos Cerdán are the yin and yang of tradition and innovation. Older brother Juan José is attentive to the lessons handed down by their parents and grandparents, assimilating their experience into vineyard management and weathering challenging conditions. Carlos, meanwhile has studied winemaking and worked in wineries around the world to round out his understanding of techniques and styles.

Try these wines if you like...

Janasse, Swinney, Ken Forrester



Introduction to the range



El Cerrico Airén (L3381421)



La Servil (L3376121)



Remordimiento Red (L3326121)

Bodega Marañones

Sierra de Gredos, Madrid, Spain | Founded in 2008

Marañones was founded by Fernando Cornejo in 2008 as one of the true pioneers of the Gredos Garnacha movement. Sitting 80km west of Madrid, the region does not (yet!) have a formal appellation, and its identity is still being shaped by collaborations with talented winemakers, such as that with Fernando Garcia, who has since gone on to found cult winery, Comando G. Marañones was founded on twin commitments to minimal intervention and to sustainability, in a bid to preserve the mosaic of soil types, aspects and altitudes that are a winemaker's dream come true: in the winery, they favour larger vessels that allow the unadulterated, granitic character of the fruit to sing. When Fernando Cornejo announced his retirement, Alma Carraovejas bought the estate in 2020 and will continue to champion the sustainable mission.

WHAT DOES THIS ADD TO OUR PORTFOLIO?

Bodega Marañones adds a new winery from the Alma Carraovejas family, this time capturing the spirit of the Sierra de Gredos region. This brings a new selection of lighter, more mineral styles of Garnacha.

About the winemaker

Since Marañones entered the Carraovejas fold, Javier Blasco is now in charge of winemaking. Javier learnt his craft farming the pre-phylloxera vines of Nieva and making the wines of Ossian. He is an expert in minimal intervention and in winemaking that fully expresses a sense of place. We are excited to see what he does next with the patchwork of terroir encompassed by the Marañones estate.

Try these wines if you like...

Scala Dei, Brusset, Rojomoma



Introduction to the range



Pies Descalzos (L3996120)



Picarana Albillo (L3970120)



30,000 Maravedies (L4000120)

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